

Process Chart

Step 1- Download the weather & sales data from Web Site.

The screenshot shows a weather data grid for August 2018 with columns for dates from SUN 7/29 to SAT 8/18. Each cell contains 'Actual Temp' and 'Hist. Avg.' values. To the right is a CSV export panel for 'Production and Sales 2009-2015' with a download count of 21. The panel lists metadata: Granularity: NA, File Size: 350 bytes, Reference URL: NA, Visual Access: NA, Data API, and Note: NA. Export options include XML, JSON, JSONP, XLS, and ODS.



Step-2 Analyze both data based on excel.

day	date	Actual Temp	Hist. Avg.	Top Gainers (Month-on-)				
				No.	Model	Jul-18	Aug-18	MoM(%)
Wed	01-Aug-18	29° /23°	27°/22°					
Thu	02-Aug-18	28° /23°	27°/22°	1	Ciaz	48	7,002	14,487.50
Fri	03-Aug-18	29° /22°	27°/22°	2	Ameo	401	721	79.80
Sat	04-Aug-18	27° /22°	27°/22°	3	Sumo	386	623	61.40
Sun	05-Aug-18	28° /22°	27°/22°	4	Liva, Gross	1,302	1,8 1'	45.24
Mon	06-Aug-18	28° /23°	27°/22°	5	Polo	1,385	1,899	37.11
Tue	07-Aug-18	28° /22°	27°/22°	6	Celeri o	7,376	9,503	28.84
Wed	08-Aug-18	27° /23°	27°/22°	7	Xcent	4,114	4,981	21.07
Thu	09-Aug-18	28° /22°	27°/22°	8	Freestyle	2,153	2,564	19.09
Fri	10-Aug-18	29° /22°	27°/22°	9	Nexon	3, 8 40	4,499	17.16
Sat	11-Aug-18	27° /22°	27°/22°	10	Tiago	8,009	9,277	15.83.

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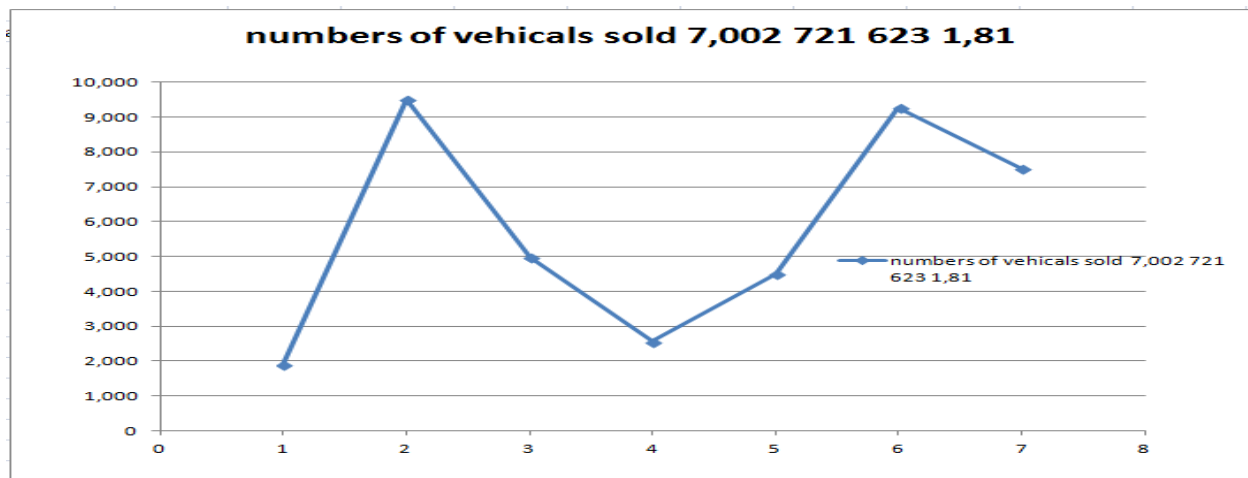
Sales Forecast Predictive Analytics Illustration

Step-3 Identify the required data from step 2 for analyze them.

date	aug temp	numbers of vehic
01-Aug-18	29° /23°	7,002
02-Aug-18	28° /23°	721
03-Aug-18	29° /22°	623
04-Aug-18	27° /22°	1,81
05-Aug-18	28° /22°	1,899
06-Aug-18	28° /23°	9,503
07-Aug-18	28° /22°	4,981
08-Aug-18	27° /23°	2,564
09-Aug-18	28° /22°	4,499
10-Aug-18	29° /22°	9,277
11-Aug-18	27° /22°	7,523



Step-4 Prepare the chart according to values given in sheet of step 3.



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Flow Chart

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